

Third Laguna Hills Mutual
Statement of Revenues & Expenses - Preliminary
5/31/2023
(\$ IN THOUSANDS)

		CURRENT MONTH			YEAR TO DATE			PRIOR YEAR	TOTAL
		ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET
Revenues:									
Assessments:									
1	Operating	\$2,388	\$2,388		\$11,940	\$11,941		\$11,918	\$28,657
2	Additions to restricted funds	1,065	1,065		5,325	5,325		5,338	12,780
3	Total assessments	3,453	3,453		17,265	17,266		17,256	41,437
Non-assessment revenues:									
4	Fees and charges for services to residents	92	90	2	522	445	77	403	1,075
5	Laundry	22	18	5	94	88	6	93	210
6	Investment income	117	35	82	400	175	225	63	420
7	Miscellaneous	60	63	(3)	259	314	(54)	278	753
8	Total non-assessment revenue	292	206	86	1,275	1,021	253	837	2,458
9	Total revenue	3,745	3,659	86	18,540	18,287	253	18,093	43,895
Expenses:									
10	Employee compensation and related	1,136	1,221	85	5,292	6,016	724	5,454	14,458
11	Materials and supplies	87	115	28	583	560	(24)	553	1,382
12	Utilities and telephone	494	485	(8)	2,159	2,275	116	2,218	5,977
13	Legal fees	24	34	10	131	158	27	45	393
14	Professional fees		12	12	50	62	12	69	149
15	Equipment rental	3	4	1	12	19	7	11	45
16	Outside services	1,074	762	(312)	3,124	3,591	468	1,273	9,390
17	Repairs and maintenance	23	32	9	123	158	35	127	379
18	Other Operating Expense	10	14	4	56	75	19	40	182
19	Insurance	743	744	1	3,706	3,718	12	3,158	8,923
20	Uncollectible Accounts	22	5	(16)	(2)	27	29	64	65
21	(Gain)/loss on sale or trade							4	
22	Depreciation and amortization	9	9		44	44		56	105
23	Net allocation to mutuals	113	119	6	497	586	90	594	1,412
24	Total expenses	3,736	3,556	(181)	15,775	17,290	1,515	13,665	42,861
25	Excess of revenues over expenses	\$9	\$103	(\$94)	\$2,765	\$997	\$1,768	\$4,428	\$1,034

Third Laguna Hills Mutual
Statement of Revenues & Expenses - By Fund Type - Preliminary
5/31/2023
(\$ IN THOUSANDS)

			OPERATING YEAR TO DATE			RESERVE: YEAR TO DATE			RESTRICTED: YEAR TO DATE			COMBINED: YEAR TO DATE		
			ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE
Revenues:														
Assessments:														
1	Operating		\$11,940	\$11,941								\$11,940	\$11,941	
2	Additions to restricted funds					4,912	4,912		413	413		5,325	5,325	
3	Total assessments		11,940	11,941		4,912	4,912		413	413		17,265	17,266	
Non-assessment revenues:														
4	Fees and charges for services to residents		520	445	75	2		2				522	445	77
5	Laundry		94	88	6							94	88	6
6	Investment income					313	175	138	87		87	400	175	225
7	Miscellaneous		259	314	(54)							259	314	(54)
8	Total non-assessment revenue		873	846	27	315	175	140	87		87	1,275	1,021	253
9	Total revenue		12,814	12,787	26	5,227	5,087	140	500	413	87	18,540	18,287	253
Expenses:														
10	Employee compensation and related		4,056	4,753	697	1,212	1,239	26	23	24	1	5,292	6,016	724
11	Materials and supplies		334	296	(38)	248	256	7	1	8	7	583	560	(24)
12	Utilities and telephone		2,156	2,269	113	3	6	3				2,159	2,275	116
13	Legal fees		131	158	27							131	158	27
14	Professional fees		50	62	12							50	62	12
15	Equipment rental		3	3		9	15	6				12	19	7
16	Outside services		619	522	(97)	1,815	2,562	747	690	508	(182)	3,124	3,591	468
17	Repairs and maintenance		122	156	34	1	2	2				123	158	35
18	Other Operating Expense		47	65	18	9	10	1				56	75	19
19	Insurance		3,706	3,718	12							3,706	3,718	12
20	Uncollectible Accounts		(2)	27	29							(2)	27	29
21	(Gain)/loss on sale or trade													
22	Depreciation and amortization		44	44								44	44	
23	Net allocation to mutuals		422	504	82	73	81	8	1	2		497	586	90
24	Total expenses		11,689	12,577	888	3,370	4,171	801	716	542	(174)	15,775	17,290	1,515
25	Excess of revenues over expenses		\$1,125	\$210	\$915	\$1,857	\$916	\$941	(\$217)	(\$129)	(\$87)	\$2,765	\$997	\$1,768

**Third Laguna Hills Mutual
Operating Statement - Preliminary
5/31/2023
THIRD LAGUNA HILLS MUTUAL**

	Actual	YEAR TO DATE Budget	VAR\$ B/(W)	VAR% B/(W)	TOTAL BUDGET
Revenues:					
Assessments:					
Operating					
41001000 - Monthly Assessments	\$11,940,323	\$11,940,618	(\$295)	0.00%	\$28,657,484
Total Operating	11,940,323	11,940,618	(295)	0.00%	28,657,484
Additions To Restricted Funds					
41002000 - Monthly Assessments - Disaster Fund	374,053	374,053	0	0.00%	897,726
41003500 - Monthly Assessments - Replacement Fund	4,698,540	4,698,540	0	0.00%	11,276,496
41004000 - Monthly Assessments - Elevator Replacement Fund	152,550	152,550	0	0.00%	366,120
41004500 - Monthly Assessments - Laundry Replacement Fund	61,020	61,020	0	0.00%	146,448
41006000 - Monthly Assessments - Garden Villa Recreation Room Fund	38,813	38,813	0	0.00%	93,150
Total Additions To Restricted Funds	5,324,975	5,324,975	0	0.00%	12,779,940
Total Assessments	17,265,298	17,265,594	(295)	0.00%	41,437,424
Non-Assessment Revenues:					
Fees and Charges for Services to Residents					
46501000 - Permit Fee	108,750	142,775	(34,025)	(23.83%)	342,660
46501500 - Inspection Fee	26,773	35,386	(8,613)	(24.34%)	84,928
46502000 - Resident Maintenance Fee	386,594	267,293	119,301	44.63%	647,532
Total Fees and Charges for Services to Residents	522,116	445,454	76,663	17.21%	1,075,119
Laundry					
46005000 - Coin Op Laundry Machine	93,597	87,500	6,097	6.97%	210,000
Total Laundry	93,597	87,500	6,097	6.97%	210,000
Investment Income					
49001000 - Investment Income	399,900	175,000	224,900	128.51%	420,000
Investment Interest Income	399,900	175,000	224,900	128.51%	420,000
Miscellaneous					
46004500 - Resident Violations	6,200	26,435	(20,235)	(76.55%)	63,444
44501000 - Additional Occupant Fee	18,600	38,250	(19,650)	(51.37%)	91,805
44501510 - Lease Processing Fee - Third	101,440	104,080	(2,640)	(2.54%)	249,803
44502000 - Variance Processing Fee	2,100	6,618	(4,518)	(68.27%)	15,888
44502500 - Non-Sale Transfer Fee - Third	700	1,250	(550)	(44.00%)	3,000
44503520 - Resale Processing Fee - Third	53,120	68,000	(14,880)	(21.88%)	163,200
44505500 - Hoa Certification Fee	2,365	6,250	(3,885)	(62.16%)	15,000
44507000 - Golf Cart Electric Fee	27,215	27,915	(700)	(2.51%)	67,000
44507200 - Electric Vehicle Plug-In Fee	10,936	5,205	5,731	110.10%	12,500
44507500 - Cartport/Carport Space Rental Fee	1,400	1,830	(430)	(23.50%)	4,400
47001500 - Late Fee Revenue	32,430	25,415	7,015	27.60%	61,000
47002020 - Collection Administrative Fee - Third	0	500	(500)	(100.00%)	1,200
47002500 - Collection Interest Revenue	0	110	(110)	(100.32%)	273
47501000 - Recycling	2,742	1,665	1,077	64.71%	4,000
49009000 - Miscellaneous Revenue	(79)	0	(79)	0.00%	0
Total Miscellaneous	259,169	313,523	(54,354)	(17.34%)	752,512
Total Non-Assessment Revenue	1,274,782	1,021,477	253,305	24.80%	2,457,631
Total Revenue	18,540,080	18,287,070	253,010	1.38%	43,895,056
Expenses:					
Employee Compensation					
51011000 - Salaries & Wages - Regular	1,114,821	1,324,805	209,984	15.85%	3,220,777
51021000 - Union Wages - Regular	1,840,150	2,336,500	496,350	21.24%	5,647,830
51041000 - Wages - Overtime	6,345	9,808	3,462	35.30%	23,548
51051000 - Union Wages - Overtime	26,674	15,331	(11,343)	(73.99%)	36,808
51061000 - Holiday & Vacation	337,023	309,377	(27,646)	(8.94%)	749,370
51071000 - Sick	102,606	126,193	23,587	18.69%	305,664
51091000 - Missed Meal Penalty	1,735	1,496	(239)	(16.01%)	3,617
51101000 - Temporary Help	24,448	11,192	(13,256)	(118.45%)	26,863
51981000 - Compensation Accrual	280,414	0	(280,414)	0.00%	0
Total Employee Compensation	3,734,217	4,134,701	400,485	9.69%	10,014,478

**Third Laguna Hills Mutual
Operating Statement - Preliminary
5/31/2023
THIRD LAGUNA HILLS MUTUAL**

	Actual	YEAR TO DATE Budget	VAR\$ B/(W)	VAR% B/(W)	TOTAL BUDGET
Compensation Related					
52411000 - F.I.C.A.	258,265	313,411	55,146	17.60%	753,615
52421000 - F.U.I.	6,983	9,924	2,941	29.63%	9,924
52431000 - S.U.I.	26,705	50,721	24,017	47.35%	52,781
52441000 - Union Medical	717,646	809,968	92,322	11.40%	1,943,923
52451000 - Workers' Compensation Insurance	154,301	222,987	68,687	30.80%	539,543
52461000 - Non Union Medical & Life Insurance	140,775	188,721	47,946	25.41%	452,930
52471000 - Union Retirement Plan	186,259	227,462	41,203	18.11%	549,826
52481000 - Non-Union Retirement Plan	33,270	58,181	24,911	42.82%	141,446
52981000 - Compensation Related Accrual	33,289	0	(33,289)	0.00%	0
Total Compensation Related	1,557,492	1,881,376	323,884	17.22%	4,443,987
Materials and Supplies					
53001000 - Materials & Supplies	171,673	242,699	71,026	29.27%	580,244
53003000 - Materials Direct	411,036	315,441	(95,595)	(30.31%)	797,881
53004000 - Freight	755	1,604	849	52.91%	3,892
Total Materials and Supplies	583,465	559,744	(23,721)	(4.24%)	1,382,017
Utilities and Telephone					
53301000 - Electricity	238,917	220,818	(18,099)	(8.20%)	399,821
53301500 - Sewer	571,991	606,000	34,009	5.61%	1,494,600
53302000 - Water	893,809	1,001,190	107,381	10.73%	3,009,336
53302500 - Trash	454,720	447,052	(7,668)	(1.72%)	1,072,920
Total Utilities and Telephone	2,159,436	2,275,060	115,624	5.08%	5,976,677
Legal Fees					
53401500 - Legal Fees	131,337	158,329	26,992	17.05%	393,325
Total Legal Fees	131,337	158,329	26,992	17.05%	393,325
Professional Fees					
53402020 - Audit & Tax Preparation Fees - Third	35,500	19,860	(15,640)	(78.75%)	47,670
53403500 - Consulting Fees	8,438	4,693	(3,745)	(79.79%)	11,271
53403520 - Consulting Fees - Third	6,100	37,655	31,555	83.80%	90,416
Total Professional Fees	50,038	62,208	12,171	19.56%	149,357
Equipment Rental					
53501500 - Equipment Rental/Lease Fees	12,126	18,711	6,584	35.19%	44,576
Total Equipment Rental	12,126	18,711	6,584	35.19%	44,576
Outside Services					
53601000 - Bank Fees	(10,581)	15,548	26,129	168.05%	37,322
53601500 - Credit Card Transaction Fees	7,195	4,165	(3,030)	(72.76%)	10,000
53604500 - Marketing Expense	0	2,080	2,080	100.00%	5,000
54603500 - Outside Services Cost Collection	3,104,695	3,523,346	418,651	11.88%	9,223,931
53704000 - Outside Services	22,432	46,263	23,831	51.51%	114,213
Total Outside Services	3,123,742	3,591,402	467,661	13.02%	9,390,466
Repairs and Maintenance					
53701000 - Equipment Repair & Maint	1,000	5,290	4,290	81.10%	12,721
53703000 - Elevator /Lift Maintenance	121,760	152,605	30,845	20.21%	366,252
Total Repairs and Maintenance	122,760	157,895	35,136	22.25%	378,973
Other Operating Expense					
53801000 - Mileage & Meal Allowance	1,016	2,484	1,468	59.09%	5,960
53801500 - Travel & Lodging	0	715	715	100.00%	1,719
53802000 - Uniforms	28,963	36,251	7,288	20.10%	87,067
53802500 - Dues & Memberships	329	1,152	823	71.46%	2,423
53803000 - Subscriptions & Books	0	675	675	100.00%	1,628
53803500 - Training & Education	2,382	7,380	4,998	67.72%	18,166
53903000 - Safety	107	412	305	74.12%	993
54001020 - Board Relations - Third	2,150	4,165	2,015	48.39%	10,000
54002000 - Postage	20,818	21,708	890	4.10%	53,780
54002500 - Filing Fees / Permits	176	208	32	15.37%	514
Total Other Operating Expense	55,940	75,149	19,209	25.56%	182,251
Insurance					
54401000 - Hazard & Liability Insurance	405,632	404,388	(1,244)	(0.31%)	970,532

Third Laguna Hills Mutual
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5/31/2023
 THIRD LAGUNA HILLS MUTUAL

	Actual	YEAR TO DATE Budget	VAR\$ B/(W)	VAR% B/(W)	TOTAL BUDGET
54401500 - D&O Liability	24,491	39,937	15,446	38.68%	95,850
54402000 - Property Insurance	3,272,037	3,270,811	(1,226)	(0.04%)	7,849,953
54403000 - General Liability Insurance	3,896	2,947	(949)	(32.21%)	7,072
Total Insurance	3,706,056	3,718,082	12,027	0.32%	8,923,407
Uncollectible Accounts					
54602000 - Bad Debt Expense	(2,081)	27,080	29,161	107.68%	65,000
Total Uncollectible Accounts	(2,081)	27,080	29,161	107.68%	65,000
Depreciation and Amortization					
55001000 - Depreciation And Amortization	43,720	43,720	0	0.00%	104,928
Total Depreciation and Amortization	43,720	43,720	0	0.00%	104,928
Net Allocation to Mutuals					
54602500 - Allocated Expenses	496,617	586,384	89,767	15.31%	1,412,025
Total Net Allocation to Mutuals	496,617	586,384	89,767	15.31%	1,412,025
Total Expenses	15,774,864	17,289,841	1,514,977	8.76%	42,861,467
Excess of Revenues Over Expenses	\$2,765,216	\$997,229	\$1,767,987	177.29%	\$1,033,589

**Third Laguna Hills Mutual
Balance Sheet - Preliminary
5/31/2023**

		<u>Current Month End</u>	<u>Prior Year December 31</u>
	Assets		
1	Cash and cash equivalents	\$2,425,403	\$862,027
2	Investments	32,904,384	30,172,491
3	Receivable/(Payable) from mutuals	1,329,912	1,346,302
4	Accounts receivable and interest receivable	352,709	272,271
5	Prepaid expenses and deposits	272,093	3,332,534
6	Property and equipment	141,239	141,239
7	Accumulated depreciation property and equipment	(141,239)	(141,239)
8	Beneficial interest in GRF of Laguna Hills Trust	4,906,491	4,950,211
9	Non-controlling interest in GRF	42,272,100	42,272,100
10	Total Assets	<u><u>\$84,463,093</u></u>	<u><u>\$83,207,936</u></u>
	Liabilities and Fund Balances		
	Liabilities:		
11	Accounts payable and accrued expenses	\$1,327,102	\$2,885,835
12	Accrued compensation and related costs	598,365	598,365
13	Deferred income	700,318	651,645
14	Income tax payable	(31,029)	(31,029)
15	Total liabilities	<u><u>\$2,594,756</u></u>	<u><u>\$4,104,816</u></u>
	Fund balances:		
16	Fund balance prior years	79,103,120	74,108,394
17	Change in fund balance - current year	<u>2,765,216</u>	<u>4,994,727</u>
18	Net fund balances	81,868,337	79,103,120
19	Total fund balances	<u>81,868,337</u>	<u>79,103,120</u>
20	Total Liabilities and Fund Balances	<u><u>\$84,463,093</u></u>	<u><u>\$83,207,936</u></u>

**Third Laguna Hills Mutual
Fund Balance Sheet - Preliminary
5/31/2023**

		Operating Fund	Replacement Fund	Elevator Replacement Fund	Laundry Replacement Fund	Garden Villa Rec Room Fund	Disaster Fund	Unappropriated Expenditures Fund	Total
Assets									
1	Cash and cash equivalents	\$688,814	\$669,264	\$324,438	\$4,670	\$49,556	\$4,269	\$684,392	\$2,425,403
2	Investments		20,728,864	2,506,139	307,201	92,875	6,091,807	3,177,499	32,904,384
3	Receivable/(Payable) from mutuals	1,329,912							1,329,912
4	Receivable/(Payable) from operating fund	1,044,635	(1,044,635)						
5	Accounts receivable and interest receivable	287,886					64,823		352,709
6	Prepaid expenses and deposits	272,093							272,093
7	Property and equipment	141,239							141,239
8	Accumulated depreciation property and equipment	(141,239)							(141,239)
9	Beneficial interest in GRF of Laguna Hills Trust	4,906,491							4,906,491
10	Non-controlling interest in GRF	42,272,100							42,272,100
11	Total Assets	<u>\$50,801,931</u>	<u>\$20,353,492</u>	<u>\$2,830,577</u>	<u>\$311,872</u>	<u>\$142,431</u>	<u>\$6,160,899</u>	<u>\$3,861,891</u>	<u>\$84,463,093</u>
Liabilities and Fund Balances									
Liabilities:									
12	Accounts payable and accrued expenses	\$751,887	\$438,372				\$136,842		\$1,327,101
13	Accrued compensation and related costs	598,365							598,365
14	Deferred income	700,318							700,318
15	Income tax payable	(31,029)							(31,029)
16	Total liabilities	<u>\$2,019,541</u>	<u>\$438,372</u>				<u>\$136,842</u>		<u>\$2,594,756</u>
Fund balances:									
17	Fund balance prior years	47,657,797	18,219,267	2,647,544	333,625	111,427	6,278,965	3,854,496	79,103,120
18	Change in fund balance - current year	<u>1,124,593</u>	<u>1,695,853</u>	<u>183,033</u>	<u>(21,754)</u>	<u>31,004</u>	<u>(254,909)</u>	<u>7,396</u>	<u>2,765,216</u>
19	Net fund balances	48,782,390	19,915,120	2,830,577	311,872	142,431	6,024,056	3,861,891	81,868,337
20	Total fund balances	<u>48,782,390</u>	<u>19,915,120</u>	<u>2,830,577</u>	<u>311,872</u>	<u>142,431</u>	<u>6,024,056</u>	<u>3,861,891</u>	<u>81,868,337</u>
21	Total Liabilities and Fund Balances	<u>\$50,801,931</u>	<u>\$20,353,492</u>	<u>\$2,830,577</u>	<u>\$311,872</u>	<u>\$142,431</u>	<u>\$6,160,899</u>	<u>\$3,861,891</u>	<u>\$84,463,093</u>

**Third Laguna Hills Mutual
Changes in Fund Balances - Preliminary
5/31/2023**

	Operating Fund	Replacement Fund	Elevator Replacement Fund	Laundry Replacement Fund	Garden Villa Rec Room Fund	Disaster Fund	Unappropriated Expenditures Fund	Total
Revenues:								
Assessments:								
1 Operating	\$11,940,323							\$11,940,323
2 Additions to restricted funds		4,698,540	152,550	61,020	38,813	374,053		5,324,975
3 Total assessments	<u>11,940,323</u>	<u>4,698,540</u>	<u>152,550</u>	<u>61,020</u>	<u>38,813</u>	<u>374,053</u>		<u>17,265,298</u>
Non-assessment revenues:								
4 Fees and charges for services to residents	520,281	1,900				(65)		522,116
5 Laundry	93,597							93,597
6 Investment Income		277,404	30,483	5,017	1,130	65,129	20,738	399,900
7 Miscellaneous	259,323	(154)						259,169
8 Total non-assessment revenue	<u>873,200</u>	<u>279,150</u>	<u>30,483</u>	<u>5,017</u>	<u>1,130</u>	<u>65,064</u>	<u>20,738</u>	<u>1,274,782</u>
9 Total revenue	<u>12,813,524</u>	<u>4,977,690</u>	<u>183,033</u>	<u>66,037</u>	<u>39,942</u>	<u>439,117</u>	<u>20,738</u>	<u>18,540,080</u>
Expenses:								
10 Employee compensation and related	4,056,187	1,200,532		11,756	7,858	15,376		5,291,709
11 Materials and supplies	333,676	173,652		74,793	390	953		583,465
12 Utilities and telephone	2,156,234	3,093			9	100		2,159,436
13 Legal fees	131,337							131,337
14 Professional fees	50,038							50,038
15 Equipment rental	3,310	8,598			33	186		12,126
16 Outside services	619,240	1,814,553		5	3	676,598	13,343	3,123,742
17 Repairs and maintenance	122,223	514		1	2	20		122,760
18 Other Operating Expense	46,645	9,065		76	54	101		55,940
19 Insurance	3,706,056							3,706,056
20 Uncollectible Accounts	(2,081)							(2,081)
21 Depreciation and amortization	43,720							43,720
22 Net allocations to mutuals	422,347	71,831		1,158	589	692		496,617
23 Total expenses	<u>11,688,930</u>	<u>3,281,837</u>		<u>87,790</u>	<u>8,938</u>	<u>694,025</u>	<u>13,343</u>	<u>15,774,864</u>
24 Excess (deficit) of revenues over expenses	<u>\$1,124,593</u>	<u>\$1,695,853</u>	<u>\$183,033</u>	<u>(\$21,754)</u>	<u>\$31,004</u>	<u>(\$254,909)</u>	<u>\$7,396</u>	<u>\$2,765,216</u>
25 Excluding unrealized gain/(loss) and depreciation	<u>\$1,168,313</u>	<u>\$1,695,853</u>	<u>\$183,033</u>	<u>(\$21,754)</u>	<u>\$31,004</u>	<u>(\$254,909)</u>	<u>\$7,396</u>	<u>\$2,808,936</u>